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February 13, 2013

Alabama Department of Education  
Invitation to Bid No: ALJP2013

Subject: Authorization Letter

To Whom It May Concern:

ADTRAN, Inc., an established and reputable manufacturer of telecommunications solutions having offices located at 901 Explorer Boulevard, Huntsville Alabama 35806, is pleased to provide this letter of authorization on behalf of Pinnacle Networkx LLC.

By this letter we hereby confirm that Pinnacle Networkx LLC is an authorized reseller of ADTRAN products and/or services within the United States and is in good standing as of February 13, 2013.

If you have any questions, please do not hesitate to call Mr. David Converse, ADTRAN SLED Specialist, by phone at (256) 755-6239 or via email at [david.converse@adtran.com](mailto:david.converse@adtran.com).

Sincerely,

A handwritten signature in black ink that reads "Rick Schansman".

Rick Schansman  
Sr. Vice President & General Manager  
Enterprise Networks Division