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September 26, 2013

Alabama Department of Education  
Invitation to Bid No: ALJP2013

Subject: Authorization Letter on behalf of Dynetics, Inc.

To Whom It May Concern:

ADTRAN, Inc., an established and reputable manufacturer of telecommunications solutions having offices located at 901 Explorer Boulevard, Huntsville Alabama 35806 USA is pleased to provide this letter of authorization on behalf of Dynetics, Inc.

By this letter we hereby confirm that Dynetics, Inc. is an authorized reseller of ADTRAN products and/or services within the United States, including the fifty states and Washington D.C. and is in good standing as of September 26, 2013. As an authorized ADTRAN reseller, Dynetics, Inc. will be responsible for negotiating and signing any resulting contract with you on behalf of Dynetics, Inc. for supply and delivery of ADTRAN bid products; however, any resulting contractual agreements binding ADTRAN, Inc. must be expressly approved by ADTRAN, Inc. in writing.

If you have any questions, please do not hesitate to call Patrick Foster, Partner Development Manager, by phone at 254-527-3892 or via email at [Patrick.foster@adtran.com](mailto:Patrick.foster@adtran.com).

Sincerely,

A handwritten signature in black ink that reads "Rick Schansman".

Rick Schansman  
Sr. Vice President & General Manager  
Enterprise Networks Division